

INVITATION FOR EXPRESSION OF INTEREST (EOI)

EPC OF JET A1 STORAGE FACILITY – MALDIVES

Date: 10th November 2021

Reference: 60-PRO/2021/251

State Trading Organization Plc (STO) invites interested eligible parties meeting the requirements set out in attached Terms of Reference (TOR) to submit written Expression of Interest (EOI) for Engineering, Procurement and Construction (EPC) Contract and commissioning of a JET A1 storage facility at K. Funadhoo Oil Terminal.

The selected Parties will then be invited to submit a more detailed proposal through a restricted request for proposal process.

To guide you in the preparation of the EOI, please find enclosed:

- a. Annex I: Terms of reference
- b. Annex II: Instructions to bidders
- c. Annex III: EOI Cover letter
- d. Annex IV: EOI Proposal submission form

Interested Parties may arrange to visit the site to conduct a site investigation / discussion and get more information for the EOI, however all relevant expenses shall be borne by the respective party.

This letter is not to be construed in any way as an offer to contract with you/your company.

Yours Sincerely,



Abdul Wahid Moosa

General Manager

Procurement Department

ANNEX I
TERMS OF REFERENCE (TOR)
EPC OF JET A1 STORAGE FACILITY

1. Introduction

State Trading Organization PLC (STO) wishes to invite Expression of Interest (EOI) from interested eligible parties for Engineering, Procurement and Construction (EPC) Contract and commissioning of JET A1 storage facility at K. Funadhoo Oil Terminal.

Suitably qualified Parties for the scope of work will be contacted by STO and required to submit their proposed approach, work plan (including deliverables and indicative timing) prior to contracting. This will be specified with the service provider as and when required for each event.

2. Scope statement

EPC JET A1 STORAGE FACILITY

2.1 Project overview



Site location: K. Funadhoo,

Terminal Existing capacity: 350,000 BBL

Proposed project to include -

1. JET A1 receipt from vessel
2. Interconnecting pipeline to storage
3. 2 x Jet A1 storage tanks
4. Product recovery and closed-circuit sampling system
5. Dispensing skid for vessel loading

2.2 Scope Statement

2.2.1 Scope of work: Preliminary survey, Engineering Design

Stage	Scope	Deliverables
2. Engineering Design	Carry out required surveys and detailed engineering design to be submitted for approval	Detailed engineering design

2.2.2 Phase 2: Procurement

Equipment	<ol style="list-style-type: none">1. Submit vendor list for equipment2. Once approved, procure equipment	<ol style="list-style-type: none">1. Vendor list for approval2. Equipment delivery schedule3. Warehousing plan
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2.2.3 Phase 3: Construction and Commissioning

- Submit safety plan
- provide key personnel details
- Submit quality plan
- Submit environmental plan
- Submit work schedule
- Submit all drawings and all approvals in place
- Mobilization of construction team
- Submit periodic progress report
- Meet milestones as prescribed by STO
- On completion, complete commissioning
- Snag list completion
- Project handover

Annex II

INSTRUCTIONS TO BIDDERS

EPC OF JET A1 STORAGE FACILITY – MALDIVES

1. General Condition

- 1.1 STO invites EOIs for Engineering, Procurement and Construction (EPC) Contract and commissioning of a JET A1 storage facility at K. Funadhoo Oil Terminal.
- 1.2 The Bidder shall bear all costs associated with the preparation and submission of the EOI, and STO will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the solicitation.
- 1.3 To assist in the assessment and comparison of EOI proposals, STO may, at STO's discretion, ask any proponent to submit any documents (including and not limited to some mandatory documents) for clarification and verification of the Bidder's EOI proposal.

2 Preparation of EOI

The EOI must comprise the following documents:

- 2.1 EOI Cover letter
- 2.2 EOI Submission Form
- 2.3 Bidder details: company's business name, country of incorporation, registry number; address of the corporate headquarters and its branch office(s), date of incorporation and/or commencement of business, company's Memorandum of Association and Article of Association.
- 2.4 Details of individual who will serve as the point of contact for STO from the side of the Bidder, including Name, Designation, Address, Telephone Number, E-Mail Address, and Power of Attorney from the Bidder.
- 2.5 Company Profile and shareholders details
- 2.6 Reference letter/s of work Experience of the bidder
- 2.7 Team Experience: CVs of team members as per Annexure IV.

3 Submission of EOI

- 3.1 The EOI shall be typed and shall be signed by the Bidder or a person or persons, duly authorized by the bidder to submit the bid.
- 3.2 The Bidder shall submit their EOI via email to tenders@sto.mv clearly stated “EPC JET A1 STORAGE FACILITY”.
- 3.3 Deadline for submission is **02nd December 2021, 1600hrs**, Maldives Time. EOI Proposal should be emailed to tenders@sto.mv along with required documents, on or before the submission deadline.
- 3.4 STO may, at its discretion, extend this deadline for the submission of the EOI, in which case all rights and obligations of STO and Bidders previously subject to the deadline will thereafter be subject to the deadline as extended.
- 3.5 Any EOI received by STO after the deadline for submission of EOI will be rejected and returned unopened to the Bidder.
- 3.6 The Bidder may withdraw its EOI after submission, provided that written notice of the withdrawal is received by STO prior to the deadline for submission. No EOI may be modified after passing of the deadline for submission of EOI.
- 3.7 All EOI shall be addressed to;
Abdul Wahid Moosa
General Manager
Procurement Department.
State Trading Organization Plc.
Boduthakurufaanu Magu, Male'
Email: tenders@sto.mv

4. Criteria for shortlisting applications

4.1. Bidders should have successfully completed minimum **2 (two)** projects of similar nature and possess good knowledge of all concepts, principles and approaches required for the assignment. If companies come together as Joint Ventures, Consortiums etc., both the main contractor and the affiliated contractor shall meet the Shortlisting Criteria set herewith.

Experience of the proponent will be;

- a. Validated by reference letter, (with the supporting documents if the project value is not mentioned in the reference letter), issued to the proponent by the respective client. And/or
- b. Validated by completion letter, (with supporting documents), issued to the proponent by the respective client.
- c. Supporting documents may include contractual agreements, project award notification letters and similar other documents issued to the proponent by the respective client.
- d. Similar nature of work:

Engineering, Procurement and Construction (EPC) Contract and commissioning of a JET A1 storage facility of minimum 3000 MT, completed within the last 10 years.

5. Evaluation of EOI

5.1 To assist in the examination, evaluation and comparison of EOIs, STO may at its discretion ask the Bidder for clarification of its EOI. The request for clarification and the response shall be in writing via email and no change in substance of the EOI shall be sought, offered or permitted.

5.2 STO will examine the EOI to determine whether it is complete, whether any computational errors have been made, whether the documents have been properly signed, and whether the EOI is generally in order.

5.3 Prior to the detailed evaluation, STO will determine the substantial responsiveness of each EOI through preliminary examination of documents submitted. A substantially responsive offer is one which conforms to all the terms and conditions of the EOI. STO reserves the right to waive minor deviations, if they do not affect the capability of an applicant to perform the work.

5.4 An EOI determined as not substantially responsive will be rejected by STO.

5.5 This EOI does not entail any commitment on the part of STO, either financial or otherwise. STO reserves the right to accept or reject any EOI without incurring any obligation to inform the affected applicant/s of the grounds.

5.6 For additional information, clarification or any communication relating to this EOI, bidders may write to

tenders@sto.mv

5.6.1 Deadline for clarifications: **18th November 2021, 1600hrs** Maldives local time.

5.6.2 Responses to all clarifications will be published on STO website on **23rd November 2021, 1600hrs** Maldives local time.

6. Notices

6.1 This Invitation for an EOI does not constitute a solicitation. STO reserves the right to change or cancel the requirement at any time during the EOI and/or Selective Tender Process. Thus, submitting a reply to this Invitation for an EOI does not automatically guarantee that the party will be considered for the Selective Tender Process. STO undertakes to maintain confidentiality and protect information contained in the bidding documents to be used for any other purpose other than for this Bid.

6.2 Bidders may attend a site discussion to ensure understanding of the opportunity and the requirement of the EOI.

Annex-III - Cover Letter

To: Mr. Abdul Wahid Moosa
General Manager
Procurement Department.
State Trading Organization Plc.
Boduthakurufaanu Magu, Male'
Email: tenders@sto.mv

Date: 02nd December 2021

EPC OF JET A1 STORAGE FACILITY – MALDIVES

The intent of this Letter is to provide a written expression, in response to EOI Notice (60-PRO/2021/251) to hire a party for EPC OF JET A1 STORAGE FACILITY – MALDIVES.

We/I, the undersigned, declare that:

The EOI proposal comprise the following documents;

- EOI Cover letter
- EOI Submission Form
- Bidder details: company's business name, country of incorporation, registry number; address of the corporate headquarters and its branch office(s), date of incorporation and/or commencement of business, company's Memorandum of Association and Article of Association.
- Details of individual who will serve as the point of contact for STO from the side of the Bidder, including Name, Designation, Address, Telephone Number, E-Mail Address, and Power of Attorney from the Bidder
- Company Profile and Shareholders details
- Reference letter/s of work Experience of the bidder
- Team Experience: Team members CV.

In witness thereof, we submit this EOI proposal under and in accordance with the terms of the Information for bidders and TOR document.

Yours faithfully,

Date:(to be filled by bidder)

(Signature, name and designation of the Authorized signatory to be filled in by the Bidder)

(Seal of Bidder should be stamped here)

Annex IV
EOI Submission Form
EPC JET A1 STORAGE FACILITY

1. Background

1.1 Contact

Name	
Physical address	
Mailing address	
Telephone	
e-mail	
Website	

1.2 Legal Registration (if any)

Place of registration & registration No.	Date of incorporation	Director's names

1.3 Completed works

Outline of assignments relevant to this present EOI that were completed by the Bidder within last 10 years (Accepted as reference letters / Completion letters issued by client for similar nature of work: **Engineering, Procurement and Construction (EPC) Contract and commissioning of a JET A1 storage facility of minimum 3000 MT, completed within the last 10 years**).

Name of client and contact details	Project location	Description (including title of the project and brief statement describing the nature of the assignment)	Details of Affiliated or Sub- Contracting Parties (if any)		Storage capacity (MT)	Project Value (MVR/USD)	Completion date
			Company Name	Scope of Work			

1.4 Ongoing works

Details of current projects in progress (Accepted as reference letters / Completion letters issued by client for similar nature of work: **Engineering, Procurement and Construction (EPC) Contract and commissioning of a JET A1 storage facility of minimum 3000 MT, completed within the last 10 years**).

Name of client and contact details	Project location	Description (including title of the project and brief statement describing the nature of the assignment)	Details of Affiliated or Sub- Contracting Parties (if any)		Storage capacity (MT)	Project Value (MVR/USD)	Completion date
			Company Name	Scope of Work			

2 Team Experience:

Bidder shall Submit CV's of below mentioned team members.

Qualification documents and work experience reference letters to be provided upon request from STO to validate and measure the experience/capability.

#	Field experience (years)
Project Manager	Minimum 10 years managing fuel terminal related projects
Project Engineer	Minimum 10 years of experience related to fuel terminal projects
Construction Manager	Minimum 10 years of construction experience related to fuel terminal projects

2.1 Details of project team (including affiliated members)

1.	Title of position: Project Manager
	Name:
	<input type="checkbox"/> Company Staff <input type="checkbox"/> Affiliated member (Consent letter of the affiliated member shall be provided) <p style="text-align: right;"><i>(please tick the appropriate box)</i></p>
	Highest Qualification:
	Experience (# of years):
2.	Title of position: Project Engineer
	Name:
	<input type="checkbox"/> Company Staff <input type="checkbox"/> Affiliated member (Consent letter of the affiliated member shall be provided) <p style="text-align: right;"><i>(please tick the appropriate box)</i></p>
	Highest Qualification:
	Experience (# of years):

3.	Title of position: Construction Manager
	Name:
	<input type="checkbox"/> Company Staff <input type="checkbox"/> Affiliated member (Consent letter of the affiliated member shall be provided) <p style="text-align: right;"><i>(please tick the appropriate box)</i></p>
	Highest Qualification:
	Experience (# of years):

3 Certification

I, the undersigned, warrant that the information provided in this form is correct and, in the event of changes, details will be provided as soon as possible:

Name:

Title / Designate:

Signature:

Date:

Company Seal / Stamp